



# STRATISCOPE

## Strategic Facilitation

Stratiscope's proprietary approach to facilitation commences with identifying the ideal outcome and then focuses on accomplishing it via three phases: 1) Advance Work, 2) Facilitation, and 3) Session Report.

Stratiscope's process ensures that all meeting participants are engaged and contributing throughout the session, and that the meeting remains laser-focused on achieving your target goals. Stratiscope employs this process to lead corporate strategic sessions, issue convenings/roundtables, nonprofit board meetings, and community meeting efforts.

### Phase 1: Advance Work

Our proprietary, iterative preparation process produces the most strategically structured, fruitful meeting to achieve the desired outcome. Whether this is a convening of 150 stakeholders or 6 key executives, this proven method yields ideal results.

To unmask the mission-critical aspects of the meeting, Stratiscope engages with the point of contact to develop a meeting map with clear benchmarks, assuring we progress to the ideal, ultimate outcome. Next, we determine the perfect participant list, and identify their motivations and potential resistance so we are ready to accelerate progress. In advance of the meeting, we collect additional information that would be beneficial in informing the approach to facilitation. Understanding the stakeholders at this depth allows us to refine the agenda, activities, and format in a way that primes the attendees to align with the desired outcome.

### Phase 2: Facilitation

Our facilitators arrive with the methods and tools to instantly build rapport with and between stakeholders. This approach builds connective tissue with both individuals and the group as a whole. The Stratiscope facilitator launches the meeting and guides attendees through the agreed upon meeting map. Throughout the meeting, the facilitator continually scans and assesses engagement among all attendees, encourages forward movement, and limits digression and meeting domination by one or more attendees. Further, in managing time, the facilitator ensures other speakers remain on-track and have been briefed about the audience, the timing, and their purpose and outcome.

Each meeting is thoroughly planned in advance, with a degree of flexibility maintained to accommodate unanticipated opportunities or challenges. Thus, the facilitator ensures an outcome-orientation throughout the meeting, while expertly navigating disruptions, distractions, or digressions.

### Phase 3: Session Report

After the facilitation, this final phase focuses on the session outcomes. This includes delivery of a session report that captures key findings, analysis, and recommendations.

